

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 30 AUGUST 1974R
ISSUE II
Revised 31 December 1975

Remimeo (Changes are: Pg 1 - All but para. 2, 3;
Pg 2 - Down to "RULES"; Pg 3 - para. 6, line 2)

URGENT

IMPORTANT

QUAL STAT CHANGE, A NEW ONE

(Effective W/E 22 Jan 1976)

As Qual Cramming succeeded beautifully in giving us a new improved scene in Tech, we will now also put Cramming attention on Admin with a bonus stat change.

An evaluation just completed by me (AO 485 - 3) has the following WHY: "The Nov 73 Qual Stat of 'Salvaged Scientologists' is a wrong stat for Qual as it seeks to correct the public and not the org and particularly its Tech Sec, the Supervisors who should have made the auditors who now are not there, the HAS who should have recruited and the misunderstood words that let Tech and org purpose fall out."

The IDEAL SCENE is "ORG TECH AND ADMIN STAFF CLEARED OF MIS-UNDERSTOODS AND CORRECTED IN THEIR TECH AND ADMIN DUTIES SO THAT ORGS THAT FALTER RENEW THEIR PURPOSE AND DELIVER IN QUANTITY WITH QUALITY WITHOUT UNDUE NUMBERS OF REFUNDS AND REPAYMENTS AND BOTH PUBLIC AND ORG WINNING FULLY AND WE CAN GET ON WITH CLEARING THE PLANET."

A later analysis of International stats showed that the Qual Cramming stat given in the first issue of this P/L as the new Qual Gross Divisional Statistic could be in Affluence trend while at the same time the Qual departmental stat of GI divided by Staff was in Emergency trend (showing that Qual Cramming was not increasing org income).

This was traced, along with direct observation to the fact that the Qual Cramming stat as first given was weighted in favor of the cramming of Tech, Qual and HCO personnel by doubling the stat given for a cramming action done on those personnel. Staff from other divisions would tend to be neglected by Cramming for this reason.

The new Gross Divisional Statistic of the Qual Division as given in the first issue of this P/L is therefore changed as follows.

NEW STAT

"Cramming actions on staff and students including word clearing on the appropriate materials, any Why Finding needed accompanied by an acceptable success story, 2 points for each completed Cramming action."

PENALTIES

1. a. Minus ten points for any wrong Why found and not picked up and corrected by Qual within 36 hours of the finding of the Why.
- b. Minus 20 points for a wrong Why picked up by Qual within 36 hours of the finding of the Why but not then totally corrected (for example, a wrong Why then "corrected" with another wrong Why).

- c. Minus 50 for any wrong Why found that was found to be wrong but not minused from the Qual stat for the week in which it was found to be wrong.

Each of the above penalties is exacted in the week in which the wrong Why is found to have been a wrong Why.

2. If the statistic of GI goes below Normal for any week, a percentage of the Qual Cramming stat is minused as follows:

- a. Minus 20% for GI in Emergency
- b. Minus 40% if it is in Danger
- c. Minus 80% if it is in Non-Existence

RULES

A Red Tag (pc who does not F/N at the Examiner) must lead at once to Cramming of the auditor, of the C/S, the D of P and the Tech Sec. But only if crammed on the appropriate materials, with Mis U words cleared up, any Why found as needful, and an acceptable success story resulting.

All misunderstood words must be cleared on a Meter and to an F/N.

Any staff or student with a TA or needle that makes it difficult to word clear is to be given a C/S Series 53RK by an auditor who can make a list read by reason of good metering and good TR 1. An extra point is added for doing this correctly to an F/Ning pc.

If the outness is found to be from mis-auditing or mis-C/Sing, this leads to a new Cramming Order on those found to have missed or erred in auditing, C/Sing or Supervising.

The Qual Sec may also issue Cramming Orders.

The Executive structure is not immune to Cramming Orders.

Network personnel including the FR and LRH Comm are not immune to Cramming Orders.

A BACKLOG OF CRAMMING CAUSED BY LACK OF MATERIALS, WORD CLEARERS OR TECH OR ADMIN CRAMMING PERSONNEL SUBTRACTS FIVE POINTS FOR EACH UNDONE ORDER FROM THE STAT IF STALE DATED 48 HOURS.

The Qual Sec can order the pay or bonuses held of any staff member who, through no fault of Qual, has not reported, when duly notified, and done his Cramming Order.

Qual is responsible for having a Tech and Admin library, tapes and various dictionaries readily available. Tape players (with start stop foot pedals) must also be available and the HCOBs on word clearing tapes must be in use. (Such materials are priority FP items as on them and their intelligent use in Qual all other stats depend.)

ETHICS

The ED or CO, the OES or Chief Officer, the HES or Supercargo and the HAS are subject to Comm Ev if there is no Qual Sec, Cramming Officer or Word Clearer or, in large orgs, adequate Qual staff and library.

If the Examiner or other Qual personnel in any way invalidate gains or falsify examination or conduct it off policy, the Division loses its week's stats.

If a Cramming Officer or any other Qual person uses his own opinion or interpretation of tech or policy instead of HCOBs, Tapes, and HCO P/Ls or gives technical or admin suggestions not verbatim from materials, he is subject to Comm Ev as this has in the past ruined tech divisions and students.

LIMITATION

If the "Cramming Order" specifies a whole Series or a whole pack or a course, this is actually a retread and must be done in the Tech Division. Cramming orders are usually limited to a specific issue or four or five at the most.

If a person is crammed a second or third time on the same item, a retread must be ordered in the Tech Division.

The Cramming Officer or Examiner may be crammed by the LRH Comm or the FR.

OUTPOINTS

Any of the outpoints listed in the Data Series P/Ls may be found to exist in the Tech Division or HCO or any other division of the org, or the org.

The Qual Sec and the Qual Division are not required to evaluate per the Data Series. They may order to cramming anyone connected with an outpoint found, using the appropriate materials.

As an example: OMITTED is an outpoint. If auditors or supervisors are omitted in the Tech Division, the Qual Sec or any Executive may order the responsible persons checked out on issues such as LRH ED 165R INT or LRH ED 176R INT or LRH ED 120 INT or LRH ED 125 INT or HCO P/L 9 Dec 71 or issues in Vol 1 of the OEC, whatever applies best.

If students seem to have a lot of ADDED TIME to their studies, handle the Supervisor first with clearing words on HCO PL 11 Dec 71 pack and HCO PL 16 Mar 71 and finding his Why. Then work on the slowest students.

If the ED insists continually on never organizing, only producing, it's ALTERED SEQUENCE and OMITTED ORGANIZATION. Get his Mis Us on the Product Org Series off or check him out on the appropriate P/Ls. Reversely, if he only organizes and never produces, do the same thing.

If new staff are OMITTED, then cram the HAS and Dir of Personnel on the appropriate issues in Volume 1 OEC.

Defined more fully in the Data Series, the outpoints are:

1. Omitted
2. Altered Sequence
3. Dropped Time
4. Falsehood
5. Altered Importance
6. Wrong Target
7. Wrong Source
8. Contrary Facts
9. Added Time
10. Added Inapplicable Data
- 11.. Incorrectly Included Datum

Wherever you find any one of these in an org, you have cause for a cramming order and a correction.

But you don't have to look for outpoints and you don't just cram on outpoints. Anything that was ever cramming bait can be crammed. The outpoints just add things you can cram as you'll find cramming bait in the people connected. They have Mis Us, have Whys and don't know their tech or policy.

(There is an HCOB of 30 May 73, the HC Outpoint-Pluspoint List R, that when assessed, straightens out the head of someone who is dramatizing some outpoint.)

SUMMARY

The new Qual stat is the Right Target for Qual. For cramming on the correct materials with word clearing and Whys can correct the org which then can begin to straighten out the public.

May you go into POWER.

Revised by
LRH Pers Comm

by order of

L. RON HUBBARD
FOUNDER

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